

MCCOMBS SCHOOL OF BUSINESS,
UNIVERSITY OF TEXAS AT AUSTIN
2110 SPEEDWAY • AUSTIN, TX 78712
E-MAIL: JOHN.HATFIELD@UTEXAS.EDU
WEBSITE: WWW.JWHATFIELD.COM

JOHN WILLIAM HATFIELD

EMPLOYMENT

Century Club Professor of Finance, 2019-.¹

Professor of Finance, 2017-2019.

Associate Professor of Finance, 2013-2017.²

McCombs School of Business, University of Texas at Austin

Assistant Professor of Political Economy, 2005-2013,

Graduate School of Business, Stanford University

Research Fellow 2010-2011,

Harvard Business School

EDUCATION

Ph.D. in Economics, Stanford University, 2005.

Advisor: Paul R. Milgrom.

B.S. (with honors) in Mathematics and Physics, California Institute of Technology, 2000.

¹ Also, *by courtesy*, Professor of Business, Government, and Society in the McCombs School of Business, 2017- and, *by courtesy*, Professor of Economics in the College of Liberal Arts, 2017-.

² Also, *by courtesy*, Associate Professor of Business, Government, and Society in the McCombs School of Business, 2013-2017 and, *by courtesy*, Associate Professor of Economics in the College of Liberal Arts, 2013-2017.

RESEARCH

JOURNAL PUBLICATIONS: **Collusion in Brokered Markets** with Scott Duke Kominers and Richard Lowery, forthcoming in the *Journal of Finance*, 2024.

Housing Values and Jurisdictional Fragmentation with Katrina Kosec and Luke P. Rodgers, forthcoming in *Public Choice*, 2024.

Systematic National Evidence of Steering in Real Estate Agency with Jordan M. Barry and Will Fried, forthcoming in the *CPI Antitrust Chronicle*. (Invited work.)

Not from Concentrate: Collusion in Collaborative Industries with Jordan M. Barry, Scott Duke Kominers, and Richard Lowery, in *Iowa Law Review*, Vol. 108 (March 2023) pp. 1089-1148.

Stability, Strategy-Proofness, and Cumulative Offer Mechanisms, with Scott Duke Kominers and Alexander Westkamp, in the *Review of Economic Studies*, Vol. 88, No. 3 (May 2021), pp. 1457-1502.³

To Thine Own Self Be True? Incentive Problems in Personalized Law with Jordan M. Barry and Scott Duke Kominers, in the *William & Mary Law Review*, Vol. 62, No. 3 (April 2021), pp. 723-790.

Chain Stability in Trading Networks, with Scott Duke Kominers, Michael Ostrovsky, Alexandru Nichifor, and Alexander Westkamp, *Theoretical Economics*, Vol. 16, No. 1 (January 2021), pp. 197-234.⁴

Collusion in Markets with Syndication with Scott Duke Kominers, Richard Lowery, and Jordan M. Barry, *Journal of Political Economy*, Vol. 128, No. 10 (October 2020), pp. 3779-3819.

Matching in Networks with Bilateral Contracts: Corrigendum with Ravi Jagadeesan and Scott Duke Kominers, *American Economic Journal: Microeconomics*, Vol. 12, No. 3 (July 2020), pp. 277-285.

Full Substitutability with Scott Duke Kominers, Michael Ostrovsky, Alexandru Nichifor, and Alexander Westkamp, *Theoretical Economics*, Vol. 14, No. 4 (November 2019), pp. 1535-1590.⁵

³ Also published as an extended abstract in the *Proceedings of the 18th ACM Conference on Economics and Computation* (EC17).

⁴ Also published as an extended abstract in the *Proceedings of the 19th ACM Conference on Economics and Computation* (EC18).

⁵ Also published as an extended abstract in the *Proceedings of the 16th ACM Conference on Economics and Computation* (EC15), pp. 39–40.

Corrigendum to “Multilateral Matching” with Keisuke Bando, Toshiyuki Hirai, and Scott Duke Kominers, *Journal of Economic Theory*, Vol. 184 (November 2019) #104933.

Local Environmental Quality and Inter-Jurisdictional Spillovers, with Katrina Kosec, *Economica*, Vol. 86, No. 343 (July 2019), pp. 569-606.

The Design of Debt Clearing Markets: Clearinghouse Mechanisms in Pre-Industrial Europe with Lars Börner, *Journal of Political Economy*, Vol. 125, No. 6 (December 2017), pp. 1991-2037.

Stable and Strategy-Proof Matching with Flexible Allotments with Scott Duke Kominers and Alexander Westkamp, *American Economic Review Papers & Proceedings*, Vol. 107, No. 5 (May 2017), pp. 214-219.

Contract Design and Stability in Matching Markets, with Scott Duke Kominers, *Games and Economic Behavior*, Vol. 101 (January 2017), pp. 78-97.

Promoting School Competition Through School Choice: A Market Design Approach, with Fuhito Kojima and Yusuke Narita, *Journal of Economic Theory*, Vol. 166 (November 2016), pp. 186-211.

Price Controls, Non-Price Quality Competition, and the Nonexistence of Competitive Equilibrium, with Charles R. Plott and Tomomi Tanaka, *Games and Economic Behavior*, Vol. 99 (September 2016), pp. 134-163.

Federalism, Taxation, and Economic Growth, *Journal of Urban Economics*, Vol. 87 (May 2015), pp. 114-125.

Multilateral Matching, with Scott Duke Kominers, *Journal of Economic Theory*, Vol. 156 (March 2015), pp. 175-206.⁶

Many-to-Many Matching with Max-Min Preferences, with Fuhito Kojima and Yusuke Narita, *Discrete Applied Mathematics*, Vol. 179 (December 2014), pp. 235-240.

Electoral Regime and Trade Policy, with William R. Hauk, *Journal of Comparative Economics*, Vol. 42, No. 3 (August 2014), pp. 518-534.

⁶ Also published as an extended abstract in the *Proceedings of the 12th ACM Conference on Electronic Commerce (EC11)*, pp. 337–338.

Investment Incentives in Labor Market Matching, with Fuhito Kojima and Scott Duke Kominers, *American Economic Review Papers & Proceedings*, Vol. 105, No. 5 (May 2014), pp. 436-441.

Stability and Competitive Equilibrium in Trading Networks, with Scott Duke Kominers, Alexandru Nichifor, Michael Ostrovsky, and Alexander Westkamp, *Journal of Political Economy*, Vol. 121, No. 5 (October 2013), pp. 966-1005.

On Derivatives Markets and Social Welfare: A Theory of Empty Voting and Hidden Ownership, with Jordan M. Barry and Scott Duke Kominers, *Virginia Law Review*, Vol. 99, No. 6 (October 2013), pp. 1103-1168.

Vacancies in Supply Chain Networks, with Scott Duke Kominers, *Economics Letters*, Vol. 119, No. 3 (June 2013), pp. 354-357.

Revenue Decentralization, the Local Income Tax Deduction, and the Provision of Public Goods, *National Tax Journal*, Vol. 66, No. 1 (March 2013), pp. 97-115.

Federal Competition and Economic Growth, with Katrina Kosec, *Journal of Public Economics*, Vol. 97, No. 1 (January 2013), pp. 144-159.

Testing Substitutability, with Nicole Immorlica and Scott Duke Kominers, *Games and Economic Behavior*, Vol. 75, No. 2 (July 2012), pp. 639-645.

Understanding Price Controls and Non-Price Competition with Matching Theory, with Charles R. Plott and Tomomi Tanaka, *American Economic Review Papers & Proceedings*, Vol. 102, No. 3 (May 2012), pp. 371-375.

A Political Economy Theory of Partial Decentralization, with Gerard Padró i Miquel, *Journal of the European Economic Association*, Vol. 10, No. 3 (May 2012), pp. 605-633.

Matching in Networks with Bilateral Contracts, with Scott Duke Kominers, *American Economic Journal: Microeconomics*, Vol. 4, No. 1 (February 2012), pp. 176-208.⁷

Pills and Partisans: Understanding Takeover Defenses, with Jordan M. Barry, *University of Pennsylvania Law Review*, Vol. 160, No. 3 (February 2012), pp. 633-713.

⁷ Also published as an extended abstract in the *Proceedings of the 11th ACM Conference on Electronic Commerce (EC10)*, pp. 119-120.

Stability and Competitive Equilibrium in Matching Markets with Transfers, with Scott Duke Kominers, *SIGecom Exchanges*, Vol. 10, No. 3 (December 2011), pp. 29-34. (Invited survey.)

Substitutes and Stability for Matching with Contracts, with Fuhito Kojima, *Journal of Economic Theory*, Vol. 145, No. 5 (September 2010), pp. 1704-1723.

Ricardian Equivalence for Local Government Bonds: A Utility Maximization Approach, *Economics Letters*, Vol. 107, No. 2, (May 2010), pp. 148-151.

Group Incentive Compatibility in Matching with Contracts, with Fuhito Kojima, *Games and Economic Behavior*, Vol. 67, No. 2 (November 2009), pp. 745-749.

Strategy-Proof, Efficient, and Nonbossy Quota Allocations, *Social Choice and Welfare*, Vol. 33, No. 3 (September 2009), pp. 505-515.

Matching with Contracts: Comment, with Fuhito Kojima, *American Economic Review*, Vol. 98, No. 3. (June 2008), pp. 1189-1194.

Backward Intergenerational Goods with Endogenous Fertility, *Journal of Public Economic Theory*, Vol. 10, No. 5. (September, 2008), pp. 765-784.

Pairwise Kidney Exchange: Comment, *Journal of Economic Theory*, Vol. 125, No. 2. (December 2005), pp. 189-193.

Matching with Contracts, with Paul R. Milgrom, *American Economic Review*, Vol. 95, No. 4. (September 2005), pp. 913-935.

The Dynamic Properties of an Extended Polymer in Solution, with Stephen R. Quake, *Physical Review Letters*, Vol. 82, No. 17 (April 1999), p. 3548-51 (1999).

BOOK
CHAPTERS:

Generalized Matching: Contracts and Networks, with Ravi Jagadeesan, Scott Duke Kominers, Alexandur Nichifor, Michael Ostrovsky, Alexander Teytelboym, and Alexander Westkamp, in *Online and Matching-Based Market Design*, Federico Echenique, Nicole Immorlica, and Vijay V. Vazirani (Eds.), 2022.

Competition Between Local Governments, in *Going Local: Strengthening Individuals and Communities for a 21st Century America*, Ryan Streeter (Ed.), AEI Press, 2018.

WORKING
PAPERS:

Improving the Equity and Efficiency of College Admissions, in *More Equal by Design: Economic Design Responses to Inequality*, Scott Duke Kominers and Alex Teytelboym (Eds.), Oxford University Press, 2018.

Matching with Contracts with Scott Duke Kominers, forthcoming in the *Handbook of Economics of Matching*, Yeon-Koo Che, Pierre-André Chiappori, and Bernard Salanié (Eds.).

Et Tu, Agent? Commission-Based Steering in Residential Real Estate with Jordan M. Barry and Will Fried, 2024.⁸

A Simple Theory of Vampire Attacks with Scott Duke Kominers, working paper 2023.

Facilitating Collusion with Spot-Price Contracting with Richard Lowery, 2023.

Many Markets Make Good Neighbors: Multimarket Contact and Deposit Banking, with Jonathan Wallen, working paper, 2023.⁹

Existence of Stable Matchings in Large Markets with Complementarities, with Eduardo M. Azevedo, working paper, 2020.¹⁰

Hidden Substitutes, with Scott Duke Kominers, working paper, 2020.¹¹

Strategy-Proofness, Providing Marginal Rewards, and Inducing Efficient Investment, with Fuhito Kojima and Scott Duke Kominers, working paper, 2019.¹²

Shareholder Decisionmaking in the Presence of Empty Voting and Hidden Ownership, with Jordan M. Barry and Scott Duke Kominers, working paper, 2016.

Coasean Keep-Away, with Jordan M. Barry and Scott Duke Kominers, working paper, 2016.

⁸ Covered in various media sources, including the Wall Street Journal, CNN, and Bloomberg.

⁹ Winner of the Red Rock Finance Conference award for Best Paper, 2023.

¹⁰ Also published as an extended abstract in the *Proceedings of the 14th ACM Conference on Electronic Commerce (EC13)*, pp. 31–32.

¹¹ Also published as an extended abstract in the *Proceedings of the 16th ACM Conference on Economics and Computation (EC15)*, p. 37.

¹² Also published as an extended abstract in the *Proceedings of the 15th ACM Conference on Economics and Computation (EC14)*, p. 801.

Federalism, Tax Base Restrictions, and the Provision of Intergenerational Public Goods, working paper, 2014.

Polarization and the Power of Lobbyists, working paper, 2009.

Multitasking, Limited Liability, and Political Agency, with Gerard Padró i Miquel, working paper, 2007.

TEACHING

Managerial Microeconomics (BA 284S): 2021-

Economic Principles of Managerial Decisions (FIN 372/394): 2014-2021.

Economic Analysis of Political Institutions (POLECON 681): 2013.

Foundations of Political Economy (POLECON 680): 2006-2009, 2011.

Law and Economics for Corporate Strategy (POLECON 232/530/330): 2007-2010, 2012-2013.

Strategy in the Nonmarket Environment (POLECON 230): 2005-2006.

AWARDS

Best Paper, 2022 Red Rock Finance Conference (for “Many Markets Make Good Neighbors: Deposit Banking and Multimarket Contract” with Jonathan Wallen).

Faculty Honor Roll (for excellence in undergraduate teaching), 2014, 2015, 2018.

Award for Research Excellence (within the McCombs School of Business), 2017.

Excellence in Refereeing Award, *American Economic Review*, 2009, 2011, 2012, 2018.

Stanford Institute for Economic Policy Research (SIEPR) Dissertation Fellowship, 2004-2005.

Attendee of 1st Lindau Meeting of the Bank of Sweden Prize in Economics in the Memory of Alfred Nobel, 2004.

Burt and Deedee McMurtry Stanford Graduate Fellowship, 2000-2003.

Alan R. Sweezy Prize in Economics, Caltech, 2000.

National Merit Scholar, Union Electric Company, 1996-2000.

PROFESSIONAL ACTIVITIES AND SERVICE

EDITORIAL DUTIES:

Associate Editor, *Journal of Mechanism and Institution Design*, 2015-.

Board of Editors, *Journal of Economic Literature*, 2014-.

Associate Editor, *Economic Theory*, 2013-.

Referee for: *American Economic Review*, *American Economic Review: Insights*, *American Economic Journal: Macroeconomics*, *American Economic Journal: Microeconomics*, *American Political Science Review*, *B.E. Journal of Theoretical Economics*, *Econometrica*, *Economic Journal*, *Economic Theory*, *Economics Letters*, *Games and Economic Behavior*, *International Economic Review*, *International Journal of Game Theory*, *Journal of Comparative Economics*, *Journal of Development Economics*, *Journal of Economic Growth*, *Journal of Economic Literature*, *Journal of Economic Theory*, *Journal of the European Economic Association*, *Journal of Law, Economics, and Organization*, *Journal of Political Economy*, *Journal of Public Economic Theory*, *Journal of Public Economics*, *Journal of Urban Economics*, *Management Science*, *Mathematical Social Sciences*, *Mathematics of Operations Research*, *National Tax Journal*, *Operations Research*, *Publius*, *Quarterly Journal of Economics*, *Quarterly Journal of Political Science*, *RAND Journal of Economics*, *Review of Economics and Statistics*, *Review of Economic Studies*, *Social Choice and Welfare*, *Theoretical Economics*, *World Development*.

OTHER:

Proposal Reviewer for: U.S. National Science Foundation (NSF).

Program Committee Member, 24th ACM Conference on Economics and Computation (*EC'23*).

Program Committee Member, 23rd ACM Conference on Economics and Computation (*EC'22*).

Program Committee Member, 22nd ACM Conference on Economics and Computation (*EC'21*).

Program Committee Member, 21st ACM Conference on Economics and Computation (*EC'20*).

Program Committee Member, Law and Economic Theory Conference IX.

Program Committee Member, 20th ACM Conference on Economics and Computation (*EC'19*).

Program Committee Member, Texas Finance Festival, 2018.

Co-organizer, 2019 American Economic Association Meetings “Dysfunction in the Real Estate Market” session (with Scott Duke Kominers).

Co-organizer, 2017 American Economic Association Meetings “Matching without Substitutes: Theory and Application” *Papers & Proceedings* session (with Fuhito Kojima and Scott Duke Kominers).

Co-organizer, 2017 American Economic Association Meetings “Market Design: Theory and Practice” session (with Scott Duke Kominers).

Program Committee Member, Texas Finance Festival, 2017.

Program Committee Member, 4th MATCH-UP: International Workshop on Matching Under Preferences, 2017.

Program Committee Member, 18th ACM Conference on Economics and Computation (*EC'17*).

Program Committee Member, 17th ACM Conference on Economics and Computation (*EC'16*).

Program Committee Member, 2015 World Congress of the Econometric Society.

Program Committee Member, 16th ACM Conference on Economics and Computation (*EC'15*).

Program Committee Member, Second Conference on Auctions, Market Mechanisms and Their Applications, 2015.

Program Committee Member, 15th ACM Conference on Economics and Computation (*EC'14*).

Co-organizer, 2014 American Economic Association Meetings “Frontiers of Market Design” *Papers & Proceedings* session (with Scott Duke Kominers and Alvin E. Roth).

Co-organizer, 2012 American Economic Association Meetings *Papers & Proceedings* “New Challenges for Market Design” session (with Scott Duke Kominers).

Program Committee Member, First Conference on Auctions, Market Mechanisms and Their Applications, 2012.

Co-organizer, 2011 American Economic Association Meetings “Frontiers of Matching Theory” session (with Scott Duke Kominers).

Co-organizer, 2008 Stanford Institute for Theoretical Economics “Decentralized Governance” session (with Gerard Padró i Miquel and Jonathan Rodden).

Ambassador for Breakout Labs, 2015-2017.

Member: American Economic Association, Econometric Society, Game Theory Society, National Tax Association.

UNIVERSITY ACTIVITIES AND SERVICE

Member of the Executive Committee for the Finance Department of the McCombs School of Business, University of Texas at Austin, 2018-.

Member of the University of Texas Open Access Subcommittee of the Sustainable Open Scholarship Working Group, 2020-2021.

Member of the Graduate Assembly at the University of Texas at Austin, 2017-2020.

Member, McCombs School Faculty Research Committee, 2019-.

Member, Business Minor Committee, 2017-.

PhD Liaison, Stanford Graduate School of Business Political Economy Group, 2008-2009.

Organizer, Stanford Graduate School of Business Political Economy Seminar, 2005-2009, 2011.

DOCTORAL STUDENTS

Clayton Featherstone (Department of Economics, Stanford University, 2010): Accepted post-doctoral position at Harvard Business School. Now an assistant professor at the Hankamer School of Business at Baylor University.

Scott Duke Kominers (Department of Economics, Harvard University, and Harvard Business School, 2011): Accepted research scholar position at the Becker Friedman Institute, University of Chicago. Now an associate professor at Harvard Business School.

Katrina Kosec (Graduate School of Business, Stanford University, 2011): Accepted joint post-doctoral position at the International Food Policy Research Institute and the Poverty Action Lab, Massachusetts Institute of Technology. Now a Senior Research Fellow at the International Food Policy Research Institute.

Luke P. Rodgers (Department of Economics, University of Texas at Austin, 2017): Accepted an assistant professorship at the Department of Economics, Florida State University.

Alina Kovalenko (Department of Economics, University of Texas at Austin, 2020): Accepted a position at the Brattle Group.

Last revised February 23rd, 2024.